

NILESH JAIN

Ahmedabad University | nilesh.jain@ahduni.edu.in
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ACADEMIC APPOINTMENT

Associate Professor of Economics, Finance and Management **July 2025 – Present**
Amrut Mody School of Management, Ahmedabad, India

EDUCATION

Indian Statistical Institute, Delhi
PhD, Quantitative Economics **Jan 2025**
Advisor: Prof. Prabal Roy Chowdhury

University of Chicago Booth School of Business, Chicago, IL
MBA, Concentration in Economics and Finance **2004**
Honors: Top of the class, Wallman Scholars, George Hay Brown Academic Award

San Jose State University, San Jose, CA
M.S. Computer and Systems Engineering **1998**
Area of Concentration: Distributed Computing
Honors: Best Master's Thesis in Dept. of Engineering

Indian Institute of Technology, Delhi
B. Tech. Electrical Engineering **1993**

RESEARCH AREAS

Industrial Organization, Information Economics, Applied Economic Theory, Economics of Organization

WORKING PAPERS

Jain, Nilesh and Roy Chowdhury, Prabal. 2024. Corruptible Principal: Owner Corruption Makes Firms Bureaucratic. Available at SSRN: <http://dx.doi.org/10.2139/ssrn.5024320>

Jain, Nilesh. 2025. When Advertising Makes Vertically Differentiated Platform Markets Contestable. Available at SSRN: <http://dx.doi.org/10.2139/ssrn.5183011>

Jain, Nilesh. 2026. Hiring an Accomplice: Managerial Selection by a Corrupt Principal. Earlier version available at SSRN: <http://dx.doi.org/10.2139/ssrn.5033447>

WORK IN-PROGRESS PAPERS

Increasing Informalization of Entry-level Jobs in India: Role of Uncontrolled Growth in Private Technical Education Institutions

CONFERENCE AND SEMINAR PRESENTATIONS

2026 Africa Meeting of the Econometric Society, Cairo, Egypt

2025 The Lisbon Meetings in Game Theory and Applications, Lisbon, Portugal

2025 International Conference on Public Economic Theory – PET 2025, Lisbon, Portugal

2023 Asian Meeting of the Econometric Society, IIT, Mumbai

2022 North American Summer Meeting of the Econometric Society, Miami, USA

2022 Conference on Mechanism and Institution Design, National University of Singapore

16th, 17th and 19th Annual Conference on Economic Growth and Development, 2021, 2022 & 2024

Winter School at the Delhi School of Economics, 2021 & 2024

TEACHING EXPERIENCE

Ahmedabad University

- History of Economic Thought– UG and PG Level
- Managerial Economics – MBA and Executive Program
- Digital Thinking – MBA course on Digital Strategy
- Modelling Randomness in Financial Markets– Graduate level stochastic calculus course
- Macroeconomic Theory and Applications (UG) – Scheduled for Winter 2027
- Advanced Microeconomics (PG) – Scheduled for Winter 2027

Indian Statistical Institute (Teaching Assistant)

2018 – 2019

Mathematical Methods, Statistics, Microeconomics II

Chicago Booth School of Business, Teaching Assistant, Marketing Strategy

2003

AWARDS

- Senior Research Fellowship 2019 – 2023
- Junior Research Fellowship 2017 – 2019
- Entrepreneurship Scholarship, Chicago Booth School 2002 - 2003
- Best Thesis in Engineering Department, San Jose State University 1998

PRIOR PROFESSIONAL EXPERIENCE

Basics Ltd. (Microfinance)

CEO, Vayam Renewables (BASIX)

2016 - 2018

Cairn India Limited, Gurgaon

Head Strategy and Business Transformation, Head CSR and Stakeholder

2010 – 2016

The Boston Consulting Group, Dallas (USA) and Mumbai

Principal

2004 – 2010

Versata, Inc, California

VP of Engineering (Software Development)

1994 – 2002

Software & Technologies, Inc, California and Noida (India)

Senior Member of Technical Staff

1993 – 1994